April 2018

# It's My Property! I Can Do What I Want. Right?

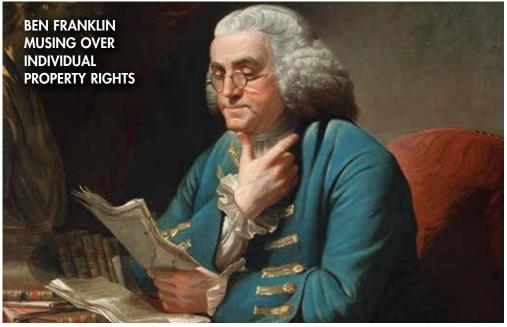
by Jim McCallion

Disagreements about individual property rights are nothing new. Even our founding fathers argued about it.

John Adams said, "Property is surely a right of mankind as real as liberty."

Benjamin Franklin stated, "Private Property... is a Creature of Society, and is subject to the Calls of that Society, whenever its Necessities shall require it, even to its last Farthing.'

I bring this up because many communities are now grappling with the issue of short-term rentals and the growing success of Airbnb and other vacation rental websites. Many communities are unhappy with the growing number of short-term renters previously traditional residential neighborhoods. count on vacation rental income are fighting for continued



Fortunately for Sanibel, this issue was addressed long before the Interwebs. We've had clearly defined rules around Meanwhile, homeowners that allowed rental terms. With the exception of some grandfathered properties, single family homes unrestricted use of their have a 28-day minimum rental local governments of the right

period, and most condos have a minimum of 7 days. These restrictions have been crucial in shaping the nature of our community.

Sen. Greg Steube, R-Sarasota, introduced a bill last December that would strip

to regulate short-term vacation rentals such as Airbnb, and give all such power to the state. Stuebe's bill states property owners have "constitutionally protected" rights to use their residential properties as vacation rentals. "Owners should be able

**CONTINUED ON PAGE 5** 

### SANIBEL EVENTS



## Earth Day at the Refuge

April 21, 7 a.m. – 4 p.m. **Ding Darling** 



See The Full Sanibel Event Calendar on Page 4



**Predict Appreciation?** Ask Susan 🔻



Happening on the Island Local Events



Assisted Living Basics Spotlight Article



Downsizing Questions Your Money



Moonlight Drive Featured Home

PRESOR U.S. PO



## **Recently Sold on Sanibel** and Captiva Islands

We've compiled a list of every property final closing price of each transaction. If that has sold on Sanibel and Captiva Island of February and March, 2018. We also here on the islands. . • list how quickly each home sold, and the

you're thinking of selling your Sanibel over the past two months. Turn to page 2 home, these details can help you better to see what homes sold during the months understand the current real estate market

**CONTINUED ON PAGE 2** 

Brought to you by:



239.472.1950

1640 Periwinkle Way, Suite 1, Sanibel www.McCallionRealty.com



## Island Sales - February and March

			CAPT	IVA ISI	.AND				
	Subdivision	Address	Beds	Baths	Sq.Ft.	DOM	Close Date	List Price	Sold Price
CONDOS	BAYSIDE VILLAS	5202 Bayside Villas #5202	1	2	684	133	3/16/2018	\$375,000	\$360,000
	BEACH COTTAGES	1403 Beach Cottages #1403	2	2	825	129	3/6/2018	\$1,195,000	\$1,125,000
	BEACH VILLAS	2621 Beach Villas #2621	2	2	1,043	69	2/28/2018	\$650,000	\$645,000
	LANDS END VILLAGE	1657 Lands End Vlg #1657	2	2	1,397	642	2/7/2018	\$1,095,000	\$1,060,000
	TENNIS VILLAS	3210 Tennis Villas #3210	1	1	580	87	2/27/2018	\$300,000	\$297,000
SINGLE FAMILY	FA LANES BAYVIEW	11521 Andy Rosse Ln	7	8	3,635	91	3/2/2018	\$2,799,000	\$2,250,000
	FROWES	13550 Palmflower Ln	4	3	3,252	175	3/22/2018	\$3,999,000	\$3,750,000
	METES AND BOUNDS	15154 Wiles Dr	4	3	2,333	128	2/28/2018	\$1,495,000	\$1,475,000
	SOUTH SEAS RESORT	1121 Schefflera Court	4	4	3,766	381	3/15/2018	\$5,600,000	\$5,250,000
	TARPON BAY	11531 Paige Ct	4	3	3,691	216	3/12/2018	\$3,450,000	\$3,250,000
		:	SANIBEL	ISLAN	D - EAST				

			SANIBEL	ISLAN	D - EAST				
	Subdivision	Address	Beds	Baths	Sq.Ft.	DOM	Close Date	List Price	Sold Price
CONDOS	CAPTAINS WALK UNIT	601 Periwinkle Way #D5	2	1	967	117	3/28/2018	\$299,500	\$288,000
	COLONNADES	409 E Gulf Dr #C3	1	1	600	65	2/12/2018	\$225,000	\$225,000
	LIGHTHOUSE POINT	200 Periwinkle Way #220	2	2	1,565	34	2/12/2018	\$450,000	\$435,000
	LIGHTHOUSE POINT	200 Periwinkle Way #217	3	2	1,753	133	2/26/2018	\$465,000	\$455,000
	LOGGERHEAD CAY	979 E Gulf Dr #402	2	2	1,385	155	3/1/2018	\$580,000	\$560,000
	LOGGERHEAD CAY	979 E Gulf Dr #134	2	2	1,425	79	3/21/2018	\$995,000	\$935,000
	MARINER POINTE	760 Sextant Dr #733	2	2	993	0	2/23/2018	\$499,000	\$475,000
	SANIBEL INN	937 East Gulf Dr #3535	2	2	983	59	2/23/2018	\$765,000	\$745,000
	SANIBEL SEAVIEW	737 E Gulf Dr #C2	3	3	2,728	127	3/28/2018	\$1,150,000	\$920,000
	SUNDIAL WEST	1501 Middle Gulf Dr #F308	1	1	778	63	2/26/2018	\$439,000	\$415,000
	TENNISPLACE	1250 Tennisplace Ct #D21	1	1	558	96	2/28/2018	\$239,800	\$235,000
SINGLE FAMILY	BEACHVIEW CC ESTATES	1314 Par View Dr	3	2	2,771	183	2/8/2018	\$800,000	\$750,000
	BEACHVIEW CC ESTATES	1313 Eagle Run Dr	3	3	3,026	108	2/15/2018	\$1,350,000	\$1,350,000
	BUTTONWOOD SEAGRAPE	1152 Buttonwood Ln	3	3	3,011	168	3/14/2018	\$1,379,000	\$1,235,000
	DUNES SANIBEL	1341 Sand Castle Rd	3	2	1,850	0	2/28/2018	\$845,000	\$820,000
	DUNES SANIBEL	1425 Causey Ct	4	3	2,469	66	3/30/2018	\$729,000	\$660,000
	EASTWOOD LANDING	900 Almas Ct	3	3	3,176	548	2/12/2018	\$1,199,000	\$1,015,000
	EASTWOOD LANDING	899 Almas Ct	3	2	2,012	92	3/2/2018	\$1,249,000	\$1,200,000
	FERRY LANDING	1106 Buttonwood Ln	3	2	1,832	32	2/1/2018	\$1,200,000	\$1,175,000
	KINZIE ISLAND	547 Kinzie Island Ct	4	4	4,801	84	3/1/2018	\$1,789,000	\$1,700,000
	RICHARDSONS O L	1077 Bird Ln	4	4	6,167	79	3/7/2018	\$5,995,000	\$5,500,000
	SANIBEL CENTER	915 Palm St	3	2	1,428	114	2/2/2018	\$475,000	\$445,000
	SANIBEL ESTATES	701 Anchor Drive	3	3	2,640	121	2/28/2018	\$1,295,000	\$1,186,810
	SANIBEL ESTATES	1245 Anhinga Ln	3	2	1,512	45	3/9/2018	\$799,000	\$799,000
	SANIBEL ESTATES	1114 Captains Walk St	3	3	1,772	131	3/28/2018	\$899,000	\$885,000
	SANIBEL ISLES	1743 Jewel Box Dr	3	3	2,567	28	2/15/2018	\$1,200,000	\$1,200,000
	SANIBEL ISLES	1470 Angel	3	2	1,549	322	3/29/2018	\$920,000	\$875,000
	SHELL HARBOR	765 Conch Ct.	5	4	4,382	253	2/23/2018	\$899,000	\$810,000
	VICTORIA COVE	960 Victoria Way	3	3	3,319	29	2/28/2018	\$1,779,000	\$1,459,500
1/2 DUPLEX	DUNES SANIBEL	1613 Sand Castle Rd	3	2	1,330	31	2/13/2018	\$499,000	\$499,000

		S.	ANIBEI	ISLAN	D - MID				
	Subdivision	Address	Beds	Baths	Sq.Ft.	DOM	Close Date	List Price	Sold Price
CONDOS	BY THE SEA	2611 W Gulf Dr #C302	3	2	1,750	85	2/28/2018	\$1,745,000	\$1,675,000
	BY THE SEA	2611 W Gulf Dr #B202		2	1,750	74	3/20/2018	\$1,249,000	\$1,150,000
	KINGS CROWN	2721 W Gulf Dr #317	2	2	1,480	152	3/30/2018	\$1,295,000	\$1,295,000
	LAKE PALMS	2320 Wooster Ln #6	2	2	1,029	271	2/27/2018	\$349,000	\$339,000
	NUTMEG VILLAGE	2777 W Gulf Dr #201	2	2	1,366	98	2/26/2018	\$999,000	\$965,000
	SAND POINTE	2737 W Gulf Dr #215	2	2	1,034	483	3/21/2018	\$719,000	\$690,000
	SEASCAPE OF SANIBEL 3145 W Gulf Dr #202				2,600	18	3/5/2018	\$2,195,000	\$2,195,000
	SEASHELLS OF SANIBEL	2	2	942	244	2/28/2018	\$349,900	\$320,000	
	SPANISH CAY  SPANISH CAY  SUNDIAL WEST  1610 Middle Gulf Dr #F3  SUNDIAL WEST  1501 Middle Gulf Dr #J207		2	2	1,200	48	2/1/2018	\$374,000	\$360,000
			1	1	736	69	3/23/2018	\$277,000	\$274,000
			2	2	1,042	33	3/15/2018	\$695,000	\$670,000
<u></u>	WHITE SANDS	2311 W Gulf Dr #32	2	2	1,083	55	2/9/2018	\$1,095,000	\$987,625
SINGLE FAMILY	BEACHVIEW CC ESTATES	1317 Par View Dr	3	3	1,732	302	2/1/2018	\$629,000	\$598,000
	BEACHVIEW CC ESTATES	1307 Par View Dr	3	3	2,082	99	3/5/2018	\$1,100,000	\$970,000
	BEACHVIEW CC ESTATES	1275 Par View Dr	3	2	2,223	42	3/29/2018	\$949,000	\$885,000
	GUMBO LIMBO	9446 Yucca Ct	3	2	1,925	65	2/28/2018	\$545,000	\$530,000
	GUMBO LIMBO	1029 Dixie Beach Blvd	2	2	1,184	402	3/23/2018	\$419,000	\$410,000
	LAKE MUREX	3323 Twin Lakes Ln	3	3	2,019	99	3/21/2018	\$787,000	\$730,000
	METES AND BOUNDS	3008 Singing Wind Dr	2	2	2,160	405	3/30/2018	\$439,000	\$360,000
	MITZI	2005 Mitzi Ln	2	2	1,553	94	3/15/2018	\$543,500	\$525,000
	PALM LAKE	3010 W Gulf Dr	3	2	1,519	74	3/16/2018	\$799,000	\$745,000
		SA	NIBEL	ISLANI	O - WEST				

	PALM LAKE	3010 W Gulf Dr	3	2	1,519	/4	3/16/2018	\$/99,000	\$/45,000
			SANIBEL	ISLANI	D - WEST	Г			
	Subdivision	Address	Beds	Baths	Sq.Ft.	DOM	Close Date	List Price	Sold Price
CONDOS	BLIND PASS	5117 Sea Bell Rd #D105	2	2	1,239	580	2/16/2018	\$419,000	\$407,000
	BLIND PASS	5117 Sea Bell Rd #D101	2	2	1,239	86	3/9/2018	\$439,000	\$415,000
SINGLE FAMILY	BELLE MEADE	9292 Kincaid Ct	3	2	1,264	302	2/9/2018	\$489,000	\$480,000
	CHATEAUX SUR MER	4641 Belle Mer	3	2	2,627	40	2/20/2018	\$3,295,000	\$3,225,000
	CHATEAUX SUR MER	4791 Rue Helene	3	2	1,756	83	3/29/2018	\$849,000	\$830,000
	CHATEAUX SUR MER	4649 Rue Belle Mer	3	2	2,098	136	3/30/2018	\$2,595,000	\$2,450,000
	<b>GULF PINES</b>	900 Snowberry Ln	4	3	2,500	114	2/23/2018	\$2,995,000	\$2,900,000
	GULF RIDGE	1807 Buckthorn Ln	3	2	3,232	0	2/5/2018	\$669,000	\$615,000
	METES AND BOUNDS	3945 W Gulf Dr	3	3	2,751	154	2/15/2018	\$3,195,000	\$3,000,000
	METES AND BOUNDS	5657 Sanibel Captiva Rd	3	2	2,194	538	3/8/2018	\$895,000	\$865,000
	ROCKS WEST	3822 W Gulf Dr	3	2	2,487	18	2/28/2018	\$1,199,000	\$1,200,000
	SANIBEL BAYOUS	1943 Sanibel Bayou Rd	3	3	2,742	446	3/5/2018	\$649,900	\$629,500
	SANIBEL BAYOUS	5301 Ladyfinger Lake Rd	3	2	1,658	109	3/20/2018	\$649,000	\$635,000
	SFA OATS	563 Hideaway Ct	3	2	2 047	488	3/27/2018	\$699,000	\$675,000



Captiva Island



**Sanibel Island** 

## Q & A with the real estate expert



# CAN YOU PREDICT HOME APPRECIATION?



Susan McCallion 1640 Periwinkle Way, Suite 1, Sanibel 239.472.1950 www.McCallionRealty.com

Dear Susan, I'm searching few years so that I can make investment. a profit once it is time to sell. With the unpredictable costs now.

for a new home and out, I'm glad to Your house should first and If you choose to purchase I am looking for a help you get started. For foremost be home. And, if a home now that has no place in a great neighborhood many, a home purchase you choose a house with a need for improvements, that checks all of the boxes is one of the largest manageable mortgage in a it's likely that the value -including investment. I investments they'll ever popular or growing location won't appreciate as much want to find a house that will make, and it's natural to you should expect the as it could if you took on appreciate well over the next hope for a return on this value to increase over time an almost perfect home

Dear Josh, Thank just because you think it not before. Avoid the best

That said, I'm not sure what nature of the real estate While you're choosing a I hope you've found this to look for or avoid during my market, it's important to home consider curb appeal bit of advice helpful, and home search. How do I find a understand and predict and mild 'fixers' or upgrades wish you the best of luck home that meets my family's home appreciation before that you can add. Ideally with your home search. If needs with assurance that the you buy. The first tip I your home should be turn- you have any additional value will increase over time? have for you is don't buy a key by the time you put questions, please feel free to Josh home you can't afford now it back on the market and call me.

you for reaching will be worth more later. house in the neighborhood. without stressing about and completed a few fixes



**Publishers** Jim & Susan McCallion

## MCCALLION MCCALLION

1640 Periwinkle Way, Suite 1, Sanibel 239.472.1950 www.McCallionRealty.com



6427 Busch Blvd. Columbus, OH 43229

877.872.3080 www.DiscoverPubs.com

Sudoku, Scrabble, Crossword and articles distributed by Tribune News Services and Brandpoint where noted.

© Copyright 2018 by Discover Publications, Inc. All rights reserved.

HELPING BOTH THE **BUYER & SELLER** 

Susan McCallion helped both sides of this recent sale at Sanibel Seaview Condominum!

With a database of 10,283 home buyers, she has a powerful marketing presence!

How many buyers does she have for your island home? Visit: www.SusanHasTheBuyers.com to find out!



## what's happening on Sanibel Island







### "Ding" Darling & Doc Ford's Tarpon Tournament May 10-11

Doc Ford's Ft. Myers Beach

To celebrate the history of the first documented tarpon caught on a rod-and-reel in "Ding" Darling's Tarpon Bay in 1885, Doc Ford's and the "Ding" Darling Wildlife Society-Friends of the Refuge have partnered to host this seventh annual "catch, care, and release" tournament.



### F.I.S.H. Health & Wellness Lunch

April 18 • 12:00-1:30pm Sanibel Community House

Learning Series Topic: Chronic Obstructive Pulmonary Disorder (COPD) Teresa Summe the Lee Health Coordinator, Asthma Health Manager, will present on the topic of Chronic Obstructive Pulmonary Disorder (COPD).



### Earth Day at the Refuge April 21 • 7:00am-4:00pm Ding Darling

The morning's highlights include earth-friendly, upcycled crafts to take home and a ranger-led bike tour. Free bike rentals from Tarpon Bay Explorers. In the afternoon, watch the award-winning film STRAWS.



### Shell Crafters Class April 30 • 10:00am-12:00pm Community House

Every Monday, Shell Crafting Class starts at 10:00am sharp, with adults making flower figures and younger adults making animals. Limited classes size, first come first served. Stop by on Mondays and purchase a freshly made item. These items are the "best kept secret" on Sanibel!



### Island Jazz APRIL Sundays in April • 3:00-5:00pm

BIG ARTS Boler Garden

Hosted each Sunday in Season... spend a lazy Sunday afternoon enjoying the tunes of the ever-popular Island Jazz musicians. Bring a chair and come early to enjoy this free concert in the open air.



### F.I.S.H. of SanCap Friendly Faces Luncheon May 8 • 11:30am-1:00pm

On the 2nd Tuesday of each month, year-round, F.I.S.H. sponsors a luncheon in partnership with George & Wendy's Seafood Grille. The price fixed lunch, consisting of an entrée, side, non-alcoholic drink and dessert, is an amazing deal. Come meet new friends and reconnect with old ones.

George & Wendy's



### Bike Ride of Silence May 16 • 7:00-9:00pm Matzaluna

Annual Ride of Silence to commemorate those cyclists injured or killed while riding. The ride will begin at 7:00 at Matzaluna, proceeds to Billy's Bike Shop, circles back to include the first two bridges of the Sanibel Causeway and then concludes back at



### **Summer Reading Program** Kick-Off

May 26 • 10:00am-12:30pm Sanibel Public Library

Youth, from 0-18 years, may sign up for the Summer Reading Program. There will be games, crafts, and snacks for everyone at the kick-off party! Summer Reading program runs from May 26 to August 18.



### Art by the disABLEd MAY 2 - 27Phillips Gallery

Don't miss this annual, season finale show produced by the BIG ARTS Chorus. The Spring Concert is a popular event on Sanibel and Captiva Island. Tickets sell fast, so don't wait!



### Sanibel Farmer's Market April - May • 8:00am-1:00pm Sanibel City Hall

Be sure to visit the Farmer's Market for local seafood, produce and goodies! The Farmer's Market will run every Sunday, through the end of May.





### Island Churches and **Service Times:**

### Captiva Chapel by the Sea

Seasonal, November - April Sunday, 11:00am

### **Sanibel Community Church**

Sunday

8:00am - Traditional

w/Communion

9:00am - Contemporary w/Kid's Church

11:00am - Traditional w/Choir

### Sanibel Congregational United Church of Christ

Sunday

7:45am - Chapel

9:00am - Full Service w/Childcare and Sunday School

11:00am - Full Service w/Childcare

### St. Micheal and All Angels **Episcopal Church**

Saturday, 5:00pm - Rite II Sunday, 8:00am - Rite I Sunday, 10:30am - Rite II

### St. Isabel Catholic Church

Saturday, 5:00pm Sunday, 8:30am & 10:00am

### For a complete list of events, visit www.YourSanibel.com

## **Meet Your New Neighbors!**

### Sig & Claudia purchased a home in the Dunes

Hi! We are Sigurd (Sig) and Claudia Bringe and are excited to be moving into our newly purchased home on Sand Castle Road. Over the next two years, Sig will be making the transition from working full-time in the financial services industry, to an active retirement.

We are looking forward to participating in our new neighborhood, along with time for golf, biking, yoga and walks on Sanibel's beautiful beaches for sunshine and shelling.

We are currently residents of Wisconsin and are graduates of the University of Wisconsin - Madison. We are hopeful of finding a few friends in Sanibel who also enjoy the Badgers and Green Bay Packers!

Our family has been vacationing on Sanibel for the past 8 years and we are looking forward to many family get-togethers in our new home. We want to thank Susan and her team at McCallion & McCallion Realty who went above and beyond in helping us find and secure our Sanibel home.



Sincerely, Claudia and Sig Bringe



by Susan McCallion

ssisted living. It's a tough transition to make for you or your loved one, and a challenging decision to choose the right facility.

I know first handedly having just went through this with my father. We knew my dad needed more care than we can provide him. Our goal was to find a place that felt happy, light and bright with friendly staff and residents. A place that wouldn't make my mom feel depressed when visiting my dad every day.

After a dozen phone calls, and a handful of site visits, I found a very warm, modern and inviting care center for my dad, Thrive at Beachwalk in Fort Myers. It's a brand new facility, with very welcoming staff, a nice atmosphere, stellar memory care wing, and, I must say, amazing food! Heck, they serve better food than my dad would get living at our house.

As a Realtor® here on island, I cannot help a client purchase or rent at an assisted living facility. Sales and rental contracts happen with each assisted living facility directly. However, I wanted to share my experience and how to get started with the process.

### STEPS TO FIND THE RIGHT **ASSISTED LIVING HOME**

- 1. Determine Your Needs Do you need a memory care facility like we did for my dad? Will you need medical treatments, or specialized monitoring, or can your loved one live by his or herself with frequent check-ins? Knowing the level of care you need will narrow your choices right from the start.
- 2. Determine Your Budget It's a good idea to check with your insurance provider to see if they offer any coverage for assisted living. Calculate what you can afford each month, and get a good understanding of what is included with each package. Dive into the details! Are there any additional expenses such a cable and/or electric bills? Does the room come furnished? What about meals?
- 3. Determine Your Location Once you understand your needs and budget, you can see what's offered in your desired location. For us, it was important that my dad was not far from Sanibel, so my mom could visit every day. But it was also important that he was close to his doctor's on Island and in Fort Myers, and not far from the hospital in Health Park.
- your home, you'll want to feel out the place to McCallion Realty.

see if the atmosphere, people and location meet your expectations. As I mentioned, some places I visited weren't very inviting, while Thrive had all modern furnishings, bright windows, beautiful outdoor grounds, and of course, friendly staff.

### **SWFL ASSISTED LIVING HOMES**

(ALPHABETICALLY)

Arden Court - Located in Iona Barrington Terrace - Located near Health Park Brookdale - Several locations in SWFL Cypress Cove - Located in Health Park Pacifica - Located in Health Park Shell Point - Located in Punta Rasa Thrive at Beach Walk - Located in Iona

These are just a few of the many options to jumpstart your research! I'm happy to talk more about my experience with each. If you have a home here on island that you need to sell before transitioning to assisted living, I'd be happy to help with that too! ■

About the Author: Susan McCallion, Island 4. Visit In Person - Just like when you searched for Resident, Co-Founder and Broker of McCallion &

## My Property (continued from page 1)

argument. However, many community leaders take issue with this position.

Casey Cook, spokesperson for Florida League of Cities, stated that some cities that do not limit short-term rentals, "are now seeing these rentals completely overtaking residential neighborhoods. Long-time residents are moving out as a result, and the residential character of traditional neighborhoods is slowly being destroyed."

As an Island Realtor®, I can attest that many prospective buyers intend to rent out their future Sanibel property. With the current restrictions, these buyers most often choose condos since weekly rentals generate much more income. If single family homes allowed for 7-day rentals, many of these buyers would choose homes. In fact, I believe that the entire nature of our island neighborhoods would transition to mostly vacation rental homes in a surprisingly short time.

Many folks involved with island vacation rentals would like a loosening of rental fit. We cannot do whatever we wish with our

to do as they wish with their properties." is the restrictions to increase their rental income. It certainly would be a boon to our real estate business, but I believe it would cause serious harm to the community. Sanibel's 'small town' vibe is an important reason why many folks moved to Sanibel - us included. We love the feeling of community created by long term residents and people that connect with this island as 'home'. Short-term rentals would erode this by shifting the balance in our neighborhoods from residents to vacationers. For example, look at the demographics of the condominiums allowing weekly rentals.

We love the feeling of community created by long term residents and people that connect with this island as 'home'. Short-term rentals would erode this by shifting the balance in our neighborhoods from residents to vacationers. For example, look at the demographics of the condominiums allowing weekly rentals.

While I appreciate the entrepreneurial spirit, I don't agree that it is a given right for property owners to rent out their homes however they see

properties. Communities restrict commercial legislation received significant support. We need they should be able to continue to set such community. restrictions. We all knew the rules when we purchased our homes.

but it should be a warning as the proposed McCallion Realty.

activities with zoning and ordinances, and to stay aware and ever vigilant in protecting our

About the Author: Jim McCallion, Island Steube's bill died this legislative session, Resident and Co-Founder of McCallion &



## organizing

by Kathryn Weber

he kitchen is the most used room in the house. And when it's time to put a meal together, having an organized kitchen will help you find what you're looking for when you're looking for it. By spending some time organizing, mealtimes will be faster and your kitchen will stay neater.

### **FUNCTION**

Make sure you can get to what you need when you need it. If you cook frequently, make sure you have a countertop utensil holder that has your most-used items at the ready. Take a spatula to your gardening center to find a nice ceramic planter that is sturdy, is the right height and holds all the utensils you use most often.

The sink is one of the fastest areas for clutter and mess. Add a tip-out on the sink cabinet drawer front to hold items like scouring pads or a toothbrush for cleaning jewelry. It offers easy access and organization, and a set with hinges and trays can be found online for around \$20 and takes less than an hour to install. Add a suction sink basket to hold a sponge and dish brush.

Under the sink, add a wire door organizer on one side of the cabinet to hold dishwasher cleaning pods, scouring powder and counter cleaners. On the other side, install a two-tier under-sink drawer that can be screwed into the cabinet base. You'll get easy, double storage for around \$50 in the time it takes to put in four screws. On this side, also add a swing arm towel rack to hold cloths and dish towels.



### **CLEAR DIVISION**

hard-working dividers in your not just in the cutlery drawer. Make kitchen to keep it in shape. Add storage racks to separate cookie sheets and trays. Some dividers knives, and one for specialty knives can be used both vertically and like a bread knife. horizontally. The vertical side holds cookie sheets; when placed horizontally, they hold skillets. To make lids easy to find, keep them in a drawer next to the stove. Add shelf dish and cup storage.

depth and add dividers that fit exactly be clear, and you'll find the items

Make sure that you have some dividers in all your kitchen drawers, three dividers solely for knives. Have one for large knives, one for small

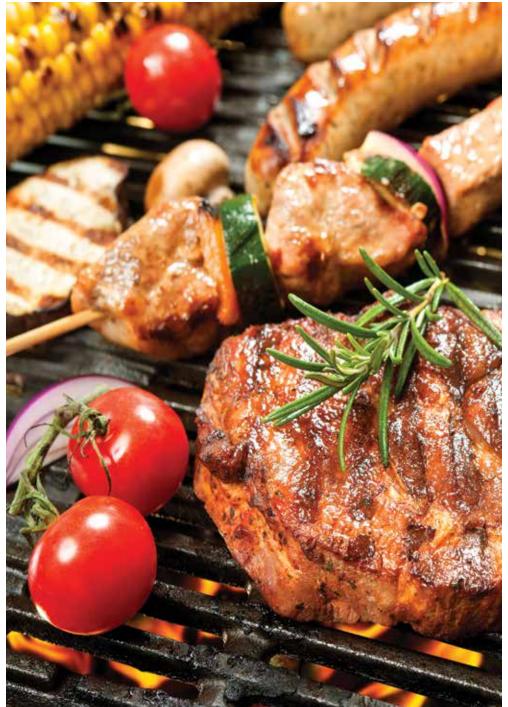
### **STORAGE**

Other sources of clutter are the many small countertop appliances. Work to clear out a shelf in your stackers to cabinets to double your pantry or cabinet, designate this spot as your appliance shelf, and relocate To store knives and other utensils, food processors, blenders and slow measure your drawer width and cookers here. Your counters will

or look for dividers that expand. Add quickly. Only leave the appliances on the counter that you use daily, such as a toaster or coffeemaker.

> Add a Lazy Susan to a pantry shelf for bottles, try step stackers for cans, and consider stacking baskets to hold mixes, packaged noodles and envelopes. Create a baking center with a heavy duty baking tray. Add containers of flour, sugar, baking soda and baking powder here, so when it's time to bake, you only take one tray off the shelf to get started.

©2018 Kathryn Weber. Distributed by Tribune Content Agency, LLC.



by Kathryn Weber

grill. After a winter of sitting idly by, it prevent food from sticking. might be time to clean it and get it ready for the cookouts to come. Giving your the grill with a commercial cleaner or grill a good cleaning will get it ready for degreaser. Wipe off with wet paper towels summer, make your grill cook better and and wipe dry. If the exterior of your grill prolong its life.

### **GET CLEANING**

on the inside. If you have stainless steel has wheels, give them a shot of automotive or porcelain-covered grill grates, a simple silicone protectant spray to make them approach to cleaning the grates is to spray look fresh too. them with standard oven cleaner and place inside a large trash bag. Leave the trash bag out in the sun all day. The heat of the sun and the black trash bag will work like an oven to heat up grime and bake it off. Follow by rinsing in water and scouring with a sponge or scouring pad. Wash and rinse the grates thoroughly.

If your cooking grates are cast iron, you of your food. Instead, thoroughly scrub the grates with a wire brush to remove residue. Using a wadded piece of aluminum foil, scrub the grates until no residue can be seen on either side.

scrape up any accumulated grease and the job done. grime. Wipe out with wadded newspaper followed by paper towels and warm water with a mild detergent. Wipe down the

inside thoroughly with paper towels wet with clear water to remove any soapy ne important and hardworking residue. Using a paper towel, apply a light appliance you need to have at the rubbing of shortening or vegetable oil on ready for this time of year? The your grates to protect them from rust and

Be sure to clean off the exterior of is stainless, apply a light coat of stainless steel polish, then wipe and polish with a microfiber towel or paper towel to shine. Start by cleaning your grill thoroughly Be sure to clean off knobs; and if your grill

### **GRILL PROTECTION**

Rust and grime are the two most common problems with grills. When grates rust, food often sticks and can ruin your meal; rust can also affect the taste and quality of your food. For that reason, make sure your grill has a good cover so that rust doesn't develop.

When it comes to grill covers, go for should not use oven cleaner. Cast iron is quality. A good-quality grill cover is heavier porous and can absorb some of the cleaner, and won't blow off the grill. Better still, which besides being toxic can affect the taste it'll last longer and be a better barrier to the elements.

For cleaning your grill, make sure you also invest in a heavy-duty grill brush. Here again, a quality brush is worth the money. Check your local grill and fireplace store for Inside the grill, use a paint scraper to recommendations on a brush that will get

> © 2018 Distributed by Tribune Content Agency, LLC

## local landscaping

# Tech Tools to Inspire Your Garden







by Leigh Gevelinger

Technology influences and enhances almost every aspect of our daily lives. So many of our homes are now outfitted with new electronics and virtual assistant technology like Amazon Alexa or Google Home that can do everything form sharing the daily weather forecast, to streaming music throughout the home and outdoor speakers, and even controlling indoor and outdoor lighting and themes.

no surprise that technology is evolving both indoors and out. Wondering what outdoor features are now controllable by the swipe of a button?? Let's dive in.

### LANDSCAPE LIGHTING

Probably the most common use of technology here on the islands is landscape lighting. I know what you're thinking... "but what about Sanibel's Lighting Codes and Dark Sky Ordinance?" So, I'll start by advising that both you and your licensed landscape lighting contractor are familiar with and adhering to the full ordinance Chapter 126 - Zoning, Article XIV - Supplementary district regulations, Division 4. - Outdoor Lighting, which is available at www.mysanibel.com.

Back to the fun stuff... Are you a Red Sox fan? Well now you can light your yard with red and blue lights on game day! Smart digital timers allow the flexibility to change color,

brightness and timing of lights for individual Sanibel are required to be licensed by the City. inspired through apps like Houzz, Pinterest spaces, themes, and parties all from your

Plus, color changing and dimmable LED fixtures can use up to 75% less energy than incandescent lights, they last longer, and offer a multitude of settings. Color changing lights can also be utilized in underwater applications for entrance pools or koi ponds. FX Luminaire, a Hunter Industries product, offers one of and can send you a service alert. the best lines of specialized color changing With a growing demand for products that & dimming lights and transformers in the offer convenience, efficiency and comfort, it's market. Other brands to consider are Vista Professional Outdoor Lighting and Kichler Lighting.

### **SMART WATERING &** LANDSCAPE IRRIGATION

Speaking of water... efficient irrigation is a growing market with high demand, especially in our fragile coastal environment. While rainfall is overly abundant during "rainy season", our winters are often so dry that we are often worried about Spring wildfires rather than April showers!

With such extreme fluctuations of rainfall, it is especially critical that our irrigation systems are designed for efficiency, and properly maintained. As you know, a functioning rain sensor is required by Sanibel code. You should also consider separate zones for sod vs. landscape beds, and have water efficient sprays and rotors, plus functioning controllers.

Don't forget, all irrigation contractors on

Trend Alert: Irrigation controllers now have smart modules and programs like Hydrawise or Weathermatic that link to your WiFi, and allow you to control settings from your phone or tablet remotely. These smart programs can detect daily rainfall and override the system to conserve water. They also detect pressure changes and leaks within the system,

### **MOSQUITO MISTING SYSTEMS**

popularity, especially as the new design trend for outdoor pool areas do not include pool cages. Interesting! I know. Mister Mosquitos and MistAway bug systems offer an app called iMist for the smartphone, which allows wireless control of your misting system.

### **ELECTRIC DOG FENCE**

Of course technology has extended to the care and well being of man's best friend. Most brands of electric dog fences now offer a smart controller add-on, which allows the service tech to identify breaks in the loop and quickly repair. This option is most convenient for seasonal residents to ensure that summer landscape maintenance, mowing and edging activities did not accidentally compromise the

### **GARDEN DESIGN & INSPIRATION**

Don't put your phone down yet! Get

and Instagram. I can't even begin to estimate the number of times my clients have shown me a photo from Pinterest or Houzz and exclaimed, "We want this in our landscape!"

In fact, most of my clients have shared with me Pinterest boards full of ideas while working through the design process. In case you were wondering, finding the photo and inspiration is the fun and easy part - executing is the difficult part. But you can leave that to me!

New landscape trends and Apps emerge Mosquito misting systems are growing in every season. I love that Sanibel seems to be on the front end of most trends, and I'm super excited to utilize the latest and greatest tech advances available for our landscapes.



Leigh Gevelinger Landscape Architect, President of Coastal Vista Design, Inc. 844.894.8222

Leigh Gevelinger, is a Landscape Architect and President of Coastal Vista Design, Inc. For more than 8 years, Leigh has been helping homeowners and businesses on island with welldesigned landscape solutions.

## food & pairing

by Michael Austin

his dish combines briny seafood with rich cheese and the natural acidity of tomatoes. Here are three bottles—a sparkling wine from Spain, and one white each from Italy and France—that have the liveliness and agility to bring together such contrasting elements.

### **MAKE THIS:** SPAGHETTI WITH SHRIMP, FETA AND TOMATOES

Cook 6 ounces spaghetti in a pot of well-salted boiling water until al dente, about 10 minutes; drain. Meanwhile, heat 1 tablespoon olive oil in a skillet over medium. Add 3 cloves garlic, minced; cook until golden, about 1 minute. Add 3/4 pound peeled, deveined shrimp; cook until shrimp begin to turn pink, about 2 minutes. Stir in 1 can (14 1/2 ounces) peeled, diced tomatoes, drained; cook 2 minutes. Toss with pasta. Pour into a buttered 2-quart casserole; sprinkle with 2 ounces crumbled feta. Bake at 400 degrees until sauce is bubbly and feta melts slightly, about 10 minutes. Makes 2 servings. Recipe by Robin Mather.

### **DRINK THIS**

Pairings by sommelier Rachael Lowe of Spiaggia, as told to Michael Austin:

Mascaro Pure Brut Nature Reserve grapes, this nonvintage wine



## LIVELY WHITE WINES Pair With Rich Shrimp-Feta Spaghetti Dish

Cava, through the richness of the exudes notes of golden Muscadet Sevre et Maine, Pays for a cleansing finish. The Catalonia, Spain: Made feta while also mirroring the apricot, chamomile, tarragon Nantais, France: Composed wine's structure is a perfect

bubbles and acidity will cut year longer in the bottle, Louvetrie Amphibolite, an almost briny touch makes

of parellada and macabeo natural acidity of the tomato. and a hint of smoke. The of the melon de Bourgogne complement to seafood and 2012 Primosic Riserva wine's round texture will grape variety, this wine has will cut the richness of the has no additional sugars and Ribolla Gialla, Friuli- complement the shrimp, and bright acidity and purity, feta. offers aromas of green apple, Venezia Giulia, Italy: This its herbal components will with aromas of lemon peel, almond skin, lime zest, bright wine, aged for 24 months add nice depth to the dish. tangerine oil and rosemary. acidity and fine bubbles. The in small barrels and then a 2016 Domaine de La An intense minerality with

©2018 Chicago Tribune Distributed by Tribune Content Agency, LLC

# SEARED TUNA STEAK AU POIVRE

### **DIRECTIONS**

Put the peppercorns in a small sealable food storage bag. Seal the bag, squeezing out any air. Place the bag flat on a work surface. With a meat mallet or the bottom of a heavy skillet, press down on the peppercorns to crack them into coarse pieces.

Season the tuna steaks lightly on both sides with salt. Pour the cracked peppercorns onto a large plate or a sheet of wax paper and press each steak into the pepper, turning to coat both sides evenly.

In a small saucepan, combine the port and cognac. Place the pan over medium-high heat and simmer briskly, stirring occasionally, until the liquid reduces to only about 2 tablespoons. Pour in the reduced stock or broth and continue simmering until the mixture thickens to a consistency thick enough to coat the back of a spoon.

Remove the pan from the heat and briskly whisk the butter a piece at a time into the reduced liquid. Adjust the seasoning to taste with a little more salt, if needed. Cover the pan and keep warm.

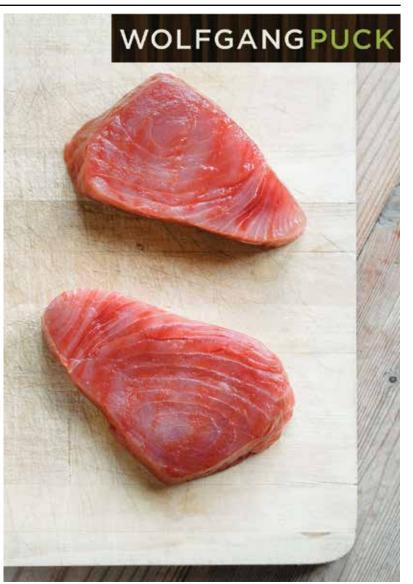
Heat a nonstick skillet large enough to hold the 4 tuna steaks in a single layer over high heat. Add the tuna to the hot skillet and sear on both sides until rare to medium-rare, 45 seconds to 1 minute.

To serve, cut each tuna steak crosswise into slices 1/2 inch (12 mm) thick. Spoon the sauce in the center of four warmed serving plates and arrange the tuna slices on top, overlapping them slightly. Garnish with green peppercorns. Serve immediately.

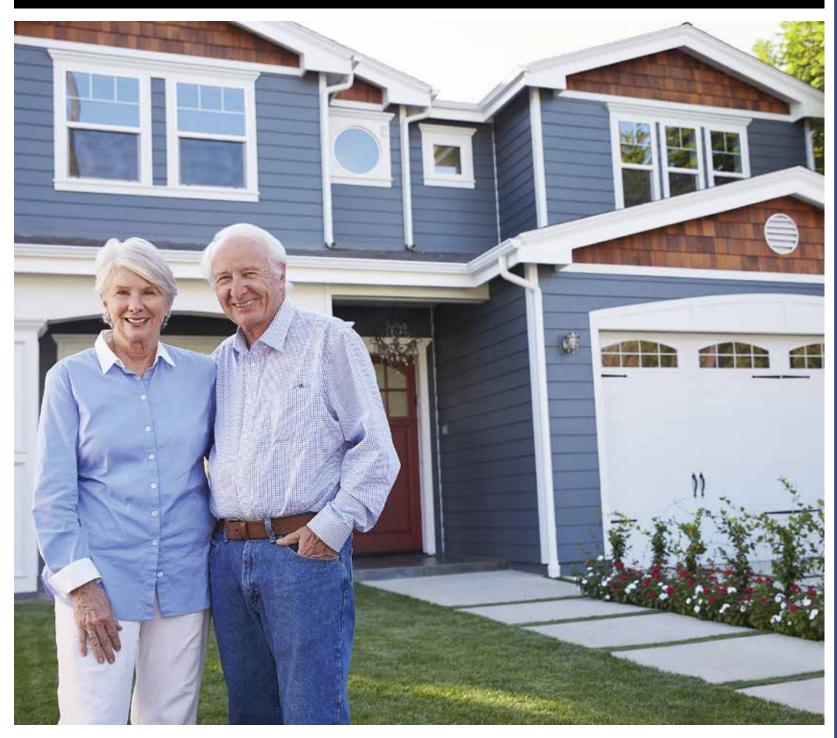
© 2018 Wolfgang Puck Worldwide, Inc. Distributed by Tribune Content Agency, LLC.

### INGREDIENTS

- 1/4 cup black peppercorns
- 4 sushi-grade ahi tuna steaks,  $\frac{3}{4}$  cup good-quality lowabout 6 ounces each
- Kosher salt
- 1/3 cup port
- 1/4 cup cognac
- sodium chicken stock or broth, or vegetable stock or broth, briskly simmered until reduced to about 1/2 cup
- 2 tablespoons unsalted butter, cut into 3 or 4 pieces
- 2 teaspoons bottled green peppercorns, drained



## financial advice



# **DOWNSIZING:**

WHY, WHEN & HOW

Where should I live? What are the

up-front and ongoing costs of the new

residence? Can I afford it? Should I

withdraw funds from my portfolio or

finance the purchase of a new residence,

while trying to sell my existing home?

by Robin L. Cook, Wealth Services, The Sanibel Captiva Trust Company

eople decide to downsize for a variety of reasons. Perhaps you are a new empty nester or just trying to simplify your life; you are establishing your primary residence in Florida or moving to a retirement community with a full range of activities and levels of care. Whatever the reason, the process of downsizing in mind.

us to have our children states impose?

is downright intimidating. What are the up-front and need to move - you have that won't fit into your a home to be a better funds from my portfolio Florida family heirlooms, art, trying to sell my existing health requirements. collectibles, antiques, home? How do I properly

is often not the case. What through to find the best expenses.

questions are these: ahead – we suggest 2-3 want. Explore options for on them. This effort options. We are here to Bay. www.sancaptrustco. Where should I live? years before you want or selling or donating items plus the decluttering you help you.

It is a major life event that ongoing costs of the new plenty of time to research new space. Take photos alternative. should be carried out with the residence? Can I afford the "new residence" of those you wish to give The most important support of others and a plan it? Should I withdraw options. Some Southwest away and send them to message is that you do Trust Company is an Your home is full of or finance the purchase communities have long Give them a deadline daunting tasks alone. In with \$1.8 billion in assets cherished memories - of a new residence, while waiting lists and minimum to claim their items - fact, with proper planning under management that

of just plain stuff. While to relieve the income and Is the location convenient reminders. it would please most of estate tax burden some for your lifestyle needs,

retirement your family members. not need to face these

i.e.; shopping, hospitals, Meet with realtors to are facing some of these

accomplish will help your home be more marketable and may even increase its value.

Meet with your Wealth Advisor and Portfolio Manager to run the numbers. Investing the cash proceeds after downsizing can often enlarge your nest egg and further enhance your lifestyle. After factoring in the cost of insurance, taxes and maintenance, you may even find renting

liberating, why didn't Evaluate your home. I do it sooner?" If you



Robin L. Cook Wealth Services Advisor The Sanibel Captiva Trust Company 239.472.8300

About The Sanibel Captiva Trust Company:

The Sanibel Captiva independent trust company perhaps six to eight weeks. you may ultimately repeat provides family office Explore communities in You can even set up what many of our clients and wealth management and yes, probably a lot establish Florida residency which you have an interest. weekly automatic email have said, "This is so services to high net worth individuals, businesses, foundations and endowments. Founded in excited about taking these These are all questions doctors, friends, worship? help determine the value downsizing issues, make 2001 as a state-chartered personal possessions, this that we help clients work Confirm all anticipated and marketability of your an appointment with independent trust company, current home, as well your Wealth Advisor to the firm is focused on wealth we hear much of the time solutions. Here are some Start the process of as necessary repairs and manage the stress of the management services that are from clients is that "Our action plans to get you decluttering. See what updates. Decide what process and turn it into an absolute-return oriented and kids don't want it."

started:

sta important Start early! By planning other family members to make and get started enhances your lifestyle in Sanibel, Naples, Tampa com (239) 472.8300.

# **Featured Home**

## WANT TO SEE YOUR HOME FEATURED HERE? GIVE US A CALL! - 239.472.1950







239.472.1950

## Price & Details: www.9408MoonlightDrive.com

## wellness



## DAIRY-FREE NUTRITION TIPS for the 65 Percent of People who are Lactose Intolerant

by BPT

sour stomach after drinking milk, munching on cheese or eating ice Institutes of Health. cream is sometimes called a dairy hangover. The culprit: lactose.

Lactose is a milk sugar. Infants have special enzymes that break

decreases because they lose these intolerant: enzymes. In fact, approximately 65 o you love dairy, but percent of the human population • Gas usually regret eating it has a reduced ability to digest milk • Bloating shortly after it's gone? That and foods made with milk after • Abdominal cramping infancy, according to the National • Diarrhea

### **SYMPTOMS OF LACTOSE INTOLERANCE**

down lactose. As people grow, symptoms after eating dairy your doctor or nutritionist about there are foods you can add to your the ability to digest milk typically products, you may be lactose your health concerns. Second,

- Nausea

If you or your children have these symptoms, there are many cutting dairy is vitamin D and If you've had the following things you can do. First, talk with calcium deficiencies. Fortunately,

consider keeping a food journal nutrients. Egg yolks, canned tuna of what you eat and how it makes and almonds are good sources of you feel. This can help uncover vitamin D. Spinach, kale, collards trends and important connections. and white beans are good sources Finally, research high-quality dairy- of calcium. What's more, many free alternatives for you and your common grocery store items are family's diet.

### TIPS FOR GOING DAIRY-FREE

free diet might seem overwhelming. There are many dairy-free milk eat well and go dairy-free if you options on the market, but it's have lactose sensitivities. Have fun important to be a conscientious exploring new recipes that support shopper. Whereas most dairy-free your nutritional needs. One that beverages use non-food flavorings features many of these powerful and additives like carrageenan, all dairy-free foods is a tasty smoothie plant-based Mooala products are you can whip up in just minutes: made with real ingredients, and are USDA-certified organic, Kosher and GMO-free.

Every Mooala product has 10 or fewer grams of sugar per serving and it can be found in approximately 1,500 retailers throughout the U.S. Try Original Almondmilk and Vanilla Bean Almondmilk for a creamy treat that tastes surprisingly similar to milk. Nut-free and soyfree Original Bananamilk is also available to the estimated 5 million Americans who are allergic to tree nuts.

Another concern for people diet so you get these important

fortified with calcium and vitamin D as well, such as breakfast cereals and orange juice. Just look at the Adjusting to a low-dairy or dairy- label for more information.

There are plentiful options to

### **GRAPEFRUIT BANANAMILK SMOOTHIE**

Ingredients:

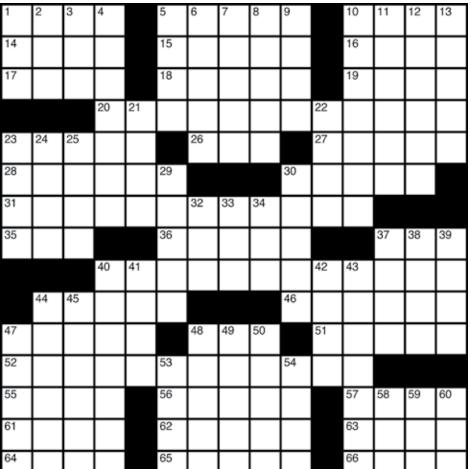
- 1 deseeded grapefruit
- 1 sweet apple
- 2 handfuls of spinach
- 1 frozen banana
- 1 handful of ice
- 1/2 cup Mooala's Original Bananamilk
- Dash of fresh ginger

Directions:

Place ingredients in blender, then puree until you've reached your desired consistency. ■

©2018 Brandpoint

# <u>CROSSW</u>



## just for fun

### **ACROSS**

- Trek to Mecca
  - Astringent in taste
- Something made on a shooting star
- Brainstorm
- Circus animal handler
- Pot starter 1999 satire about
- a reality show
- Erie or Cree
- 19 KOA visitor
- Theoretical temperature at which molecular activity
- \_\_-and-effect
- 26 Wimbledon do-over
- 27 Quieted, with "down"
- Wes in the Basketball Hall of Fame
  - \_\_ Domingo
- Astronomical phenomenon
- Bambi's aunt
- "Mr." with Jim Backus' voice
- In line for
- 0, 1, 2, 3, etc.
- Pasty-faced
- Ability spotted by a scout
- Slow-moving mollusk
  - "\_\_ was saying ... "

- 51 Actress Rene
- Rarity for a pitcher, nowadays
- Some dadaist pieces 55
- Go to pieces
- Rocker Hendrix "The Lion King" lion
- Show beyond doubt
- Eve's partner
- Represent unfairly
- Fathered
- 66 Toy on a string

### **DOWN**

- Shake a leg, quaintly
- Put two and two together
- Air Force One, for one
- Indonesian site of a WWII naval battle
- Some "Night Court" characters: Abbr.
- "Silent Night," e.g.
- Novelist Zola
- Counter, as an argument
- Author Harte
- Dangerous place for an embedded journalist
- Dream up
- Man cave system
- "The Great" Judean king
- 21 Ding-dong maker

- 22 Sched. postings
- 23 Like kitten videos
- Any minute, to Shakespeare
- Court sports org.
- Sinister spirit
- Teapot feature
- Western neighbor of Nev.
- Size up from med.
- Charged particle
- 37 Dead ends?
- Coffee servers
- \_ perpetua: Idaho's motto
- Two-person log-cutting tool
- 29-Down's milieu
- Schoolteacher of old
- 43 Toronto baseballer
- Hooded ski jacket
- 45 Supermarket freebie
- Speed-reads
- Big name in arcades
- Madrid mister
- "Uncle!" 50
- Actor Omar 53
- Got a hole-in-one on
- Wedding vow
- Memorial Day month "I think," in texts

© 2018 Distributed by Tribune Content Agency, LLC.

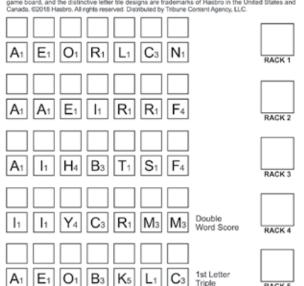
# PUZZLE

О	Υ	0	Υ		а	3	Я	-	S		W	Ξ	К	S
M	Α	а	A		Ξ	٨	0	Я	Ь		Α	٦	A	Ν
_	M	Ι	٢		၁	Ι	Ν	A	Ь		S	Ь	Я	A
		Т	3	M	A	Э	3	Τ	3	٦	Ь	M	0	0
0	S	S	Π	Я		Ι	S	A		٦	1	A	Ν	S
Τ	Ν	3	٦	A	Τ				Ν	3	Н	S	A	
S	Я	3	В	M	Λ	Ν	3	٦	0	Н	W			
3	U	а			0	0	Э	A	M			A	Ν	3
			3	S	Ь	Ι	٦	Э	3	٦	A	Τ	0	Τ
	0	Τ	Ν	A	S				О	٦	3	S	Ν	Ω
О	3	Ν	0	Τ		Τ	Э	٦		3	S	Λ	A	၁
0	Я	3	Z	3	Τ	Λ	٦	0	S	В	A		Τ	
Я	3	٨	Я		Э	В	Ι	Я	Τ		٨	Τ	О	3
3	Τ	Ν	A		В	3	M	A	Ι		A	Э	а	1
Н	S	Ι	Μ		Ø	Я	Э	О	A		٢	٢	٧	Н

7	8	9	S	6	7	S	ŀ	3	П	
6	2	S	3	8	Ļ	7	Þ	9	Н	
L	Ļ	3	Þ	g	9	8	6	2	П	
9	Þ	ļ	8	3	6	S	9	7	Н	
3	S	6	7	9	2	L	8	Þ	П	
8	L	2	ŀ	Þ	S	3	9	6	П	
9	ε	Z	9	ŀ	Þ	6	2	8	Н	
S	6	Þ	g	L	8	9	ε	L	П	
ŀ	9	8	6	5	ε	Þ	7	9	H	L

Þ	8	9	S	6	7	S	ŀ	3	THE CONTRACTOR	CANAGE STANSO	As promo-	and bar	ere sub	OV THE	WEI 000	700			
6	2	S	3	8	L	7	Þ	9	PAR SCORE 265-275 TOTAL 337										
L	Ļ	3	Þ	g	9	8	6	2	= S XOVB	ſΥ	ı,A,	10	FT	്രി	13	18			
9	Þ	ŀ	8	3	6	S	9	7	*******	7,	B	co	闸	W	Ħ	9W			
3	S	6	7	9	S	Į.	8	Þ	HACKS =	PН	'S	П	14	団	ıΑ	18			
8	L	2	Ļ	Þ	S	3	9	6	WYCK 5 =	ä	ıя	υV	ы	Tal.	Ħ	ιγ			
9	3	7	9	ŀ	Þ	6	2	8	= 1 X2VN	H	LA.	Ħ	'n	H	Ö	co			
S	6	Þ	9	L	8	9	ε	L	oumos Ri	<u></u>		20		_	139	_			
									DILLOS I SOLUTION		MIS								

# SCRABBLE G.R.A.M.S.



PAR SCORE 265-275 BEST SCORE 337

**FIVE RACK TOTAL** TIME LIMIT: 25 MIN

DIRECTIONS: Make a 2- to 7-letter word from the letters in each row. Add points of each word, using scoring directions at right. Finally, 7-letter words get 50-point bonus. "Blanks" used as any letter have no point value. All the words are in the Official SCRABBLE® Players Dictionary, 5th Edition. SOLUTION TOMORROW For more information on tournaments and clubs, email NASPA-North American SCRABBLE Players Association info@scrabble players.org. Visitour website-www.scrabble players.org. For puzzle inquiries contact scrgrams@gmail.com

### created by Crosswords Ltd.

		4	3		9			
	3	6		7				
	2		4					
9	6	3						8
4								3
7						1	4	6
	9				4		1	
				8		5	2	
			7		2	6		

## **Selling Your Sanibel Home?**

## We can help!

We're not your traditional real estate brokerage... in fact, we often refer to ourselves as a marketing firm for real estate. With full-time marketing professionals on staff, when you sell your home with McCallion & McCallion, you receive a specialized marketing plan that includes:

- Professional Photography
- Online Advertising
- Social Media Advertising
- Traditional Media Placement
- Email Blasts to Database of 10,000+ Buyers
- Personal Contact Outreach & Realtor® Networking
- ... And Our Secret Sauce! (of course)





# THEY SAY IT'S NOT WHAT YOU KNOW – BUT WHO YOU KNOW. WE SAY IT'S BOTH.



# **FACT: SELLING YOUR HOME?** IT PAYS TO KNOW McCALLION & McCALLION.

HOMES SOLD Past 12 Months

VIEW ALL OUR LISTINGS McCallionSells.com



SCENIC SANIBEL Short Distance To Beach Large Yard & Storage Area Free Recorded Info: (800) 298-9718 #1037



**GRAND POOL HOME** Luxurious Interior Features Near Beach, On Canal Free Recorded Info: (800) 298-9718 #1026



**Great Rental Potential** Updated Interior Free Recorded Info: (800) 298-9718 #1038



**FULL DUPLEX Great Rental Potential** Near Shops & Businesses Free Recorded Info: (800) 298-9718 #1020



**GULF FRONT HOME** Foot Path To Beach Stunning Water Views Every Room Free Recorded Info: (800) 298-9718 #1029



TROPICAL OASIS Charming Beachy Decor Large Pool Lanai Free Recorded Info: (800) 298-9718 #1024



SANIBEL BAYFRONT Resort-Style Backyard Pool, Boat Dock & Lift Free Recorded Info: (800) 298-9718 #1010

## But Don't Take It From Us! Here's What Our Clients Say...



### The Highly likely to recommend

"We hired Susan to sell our house because she brought more people to see our home than any other broker on the island, when it was listed with another broker. It had been on the market for over a year, we gave her the listing, and she sold it in a week, and she even brought the buyer!"

-- Christina V. | January, 2018



1640 Periwinkle Way #1 239.472.1950 www.McCallionSells.com